

Advanced Institute of Technology & Management

Lesson Plan For odd Session

Class: MBA 3RD SEM

Subject: MERGER, ACQUISITIONS AND CORPORATE RESTRUCTURING (MBA-235-V)

Faculty Name: Ms. Shreety

Session: July 2025 - Dec 2025

<u>Unit</u>	<u>Lecture Day</u>	<u>Topic</u>	<u>Tentative Date</u>	<u>Actual Date</u>
Unit I	1	Types of Mergers: Merger Strategy, Growth, Synergy	14/07/2025	
	2	Types of Mergers: Operating Synergy, Financial Synergy,	15/07/2025	
	3	Economic Motives for Mergers: Hubris Hypothesis, Tax Motives	16/07/2025	
	4	Economic Motives: Financial Evaluation, Joint Ventures, and	17/07/2025	
	5	Case Studies and Examples of Mergers	21/07/2025	
	6	TEST	22/07/2025	
	7	ASSIGNMENT	23/07/2025	
	8	DOUBT SESSION	24/07/2025	
Unit II	9	Legal Aspects of Mergers/Amalgamation and Acquisition	28/07/2025	
	10	Provisions of Companies Act: Overview and Implications	29/07/2025	
	11	SEBI's Role and Regulations	30/07/2025	
	12	Takeover Code: Overview and Provisions	31/07/2025	
	13	Scheme of Amalgamation: Process and Requirements	04/08/2025	
	14	Approval from Court: Procedures and Implications	05/08/2025	
	15	Case Studies: Legal Aspects of Mergers and Acquisitions	06/08/2025	
	16	TEST	07/08/2025	
	17	ASSIGNMENT	11/08/2025	
	18	DOUBT SESSION	12/08/2025	
Unit III	19	Methods of Valuation: Cash Flow Basis	14/08/2025	
	20	Methods of Valuation: Earning Potential Basis	18/08/2025	
	21	Methods of Valuation: Growth Rate, Market Price	19/08/2025	
	22	Impact of Merger on EPS and Market Price	20/08/2025	
	23	Variation in Growth of Firms: Valuation Implications	21/08/2025	

Unit III	24	Criteria for Negotiating: Factors and Strategies	25/08/2025	
	25	Case Studies: Valuation Methods	26/08/2025	
	26	TEST	27/08/2025	
	27	ASSIGNMENT	28/08/2025	
	28	DOUBT SESSION	01/09/2025	
Unit IV	29	Defence Against Hostile Takeovers: Poison Pill	02/09/2025	
	30	Defence Against Hostile Takeovers: Bear Hug	03/09/2025	
	31	Defence Against Hostile Takeovers: Greenmail	04/09/2025	
	32	Post-Merger Human Resource Related Issues	08/09/2025	
	33	Post-Merger Cultural Issues	3/10/2025	
	34	Case Studies: Defence Mechanisms and Post-Merger Integratio	9/10/2025	
	35	TEST	10/10/2025	
	36	ASSIGNMENT	24/10/2025	
	37	DOUBT SESSION	28/10/2025	
	38	Review and Integration of All Units	30/10/2025	
	39	FINAL TEST	31/10/2025	
	40	FINAL ASSIGNMENT	4/11/2025	
			6/11/2025	
		7/11/2025		
		11/11/2025		